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The revised Fourth Edition of this popular textbook is redesigned with Excel 2016 to encourage business students to develop competitive advantages for use in their future careers as decision makers. Students learn to build models using logic and experience, produce statistics using Excel 2016 with shortcuts, and translate results into implications for decision makers. The textbook features new examples and assignments on global markets, including cases featuring Chipotle and Costco. A number of examples focus on business in emerging global markets with particular emphasis on emerging markets in Latin America, China, and India. Results are linked to implications for decision making with sensitivity analyses to illustrate how alternate scenarios can be compared. The author emphasises communicating results

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effectively in plain English and with screenshots and compelling graphics in the form of memos and PowerPoints.

Chapters include screenshots to make it easy to conduct analyses in Excel 2016. PivotTables and PivotCharts, used frequently in business, are introduced from the start. The Fourth Edition features Monte Carlo simulation in four chapters, as a tool to illustrate the range of possible outcomes from decision makers ' assumptions and underlying uncertainties. Model building with regression is presented as a process, adding levels of sophistication, with chapters on multicollinearity and remedies, forecasting and model validation, auto-correlation and remedies, indicator variables to represent segment differences, and seasonality, structural shifts or shocks in time series models. Special applications in market segmentation and portfolio analysis

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are offered, and an introduction to conjoint analysis is included. Nonlinear models are motivated with arguments of diminishing or increasing marginal response.

The revised Fifth Edition of this popular textbook is redesigned with Excel 2019 and the new inclusion of interactive, user-friendly JMP to encourage business students to develop competitive advantages for use in their future careers. Students learn to build models, produce statistics, and translate results into implications for decision makers. The text features new and updated examples and assignments, and each chapter discusses a focal case from the business world which can be analyzed using the statistical strategies and software provided in the text. Paralleling recent interest in climate change and sustainability, new case studies

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concentrate on issues such as the impact of drought on business, automobile emissions, and sustainable package goods.

The book continues its coverage of inference, Monte Carlo simulation, contingency analysis, and linear and nonlinear regression. A new chapter is dedicated to conjoint analysis design and analysis, including complementary use of regression and JMP. For access to accompanying data sets, please email author Cynthia Fraser at [cfg8q@virginia.edu](mailto:cfg8q@virginia.edu).

Exceptional managers know that they can create competitive advantages by basing decisions on performance response under alternative scenarios. To create these advantages, managers need to understand how to use statistics to provide information on performance response under alternative scenarios. Statistics are created to make

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better decisions. Statistics are essential and relevant. Statistics must be easily and quickly produced using widely available software, Excel. Then results must be translated into general business language and illustrated with compelling graphics to make them understandable and usable by decision makers. This book helps students master this process of using statistics to create competitive advantages as decision makers. Statistics are essential, relevant, easy to produce, easy to understand, valuable, and fun, when used to create competitive advantage. The Examples, Assignments, And Cases Used To Illustrate Statistics For Decision Making Come From Business Problems McIntire Corporate Sponsors and Partners, such as Rolls-Royce, Procter & Gamble, and Dell, and the industries that they do business in, provide many realistic examples. The book also features a number of examples of

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global business problems, including those from important emerging markets in China and India. It is exciting to see how statistics are used to improve decision making in real and important business decisions. This makes it easy to see how statistics can be used to create competitive advantages in similar applications in internships and careers. Learning Is Hands On With Excel and Shortcuts

This popular textbook is redesigned with Excel 2016 to encourage business students to develop competitive advantages for use in their future careers as decision makers. Students learn to build models using logic and experience, produce statistics using Excel 2016 with shortcuts, and translate results into implications for decision makers. The textbook features new examples and assignments on global markets, including cases featuring Chipotle

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and Costco. A number of examples focus on business in emerging global markets with particular emphasis on emerging markets in Latin America, China, and India. Results are linked to implications for decision making with sensitivity analyses to illustrate how alternate scenarios can be compared. The author emphasises communicating results effectively in plain English and with screenshots and compelling graphics in the form of memos and PowerPoints. Chapters include screenshots to make it easy to conduct analyses in Excel 2016. PivotTables and PivotCharts, used frequently in business, are introduced from the start. The Fourth Edition features Monte Carlo simulation in four chapters, as a tool to illustrate the range of possible outcomes from decision makers' assumptions and underlying uncertainties. Model building with regression is

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presented as a process, adding levels of sophistication, with chapters on multicollinearity and remedies, forecasting and model validation, auto-correlation and remedies, indicator variables to represent segment differences, and seasonality, structural shifts or shocks in time series models. Special applications in market segmentation and portfolio analysis are offered, and an introduction to conjoint analysis is included. Nonlinear models are motivated with arguments of diminishing or increasing marginal response.

Exceptional managers know that they can create competitive advantages by basing decisions on performance response under alternative scenarios. To create these advantages, managers need to understand how to use statistics to provide information on performance response under alternative

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scenarios. This updated edition of the popular text helps business students develop competitive advantages for use in their future careers as decision makers. Students learn to build models using logic and experience, produce statistics using Excel 2013 with shortcuts, and translate results into implications for decision makers. The author emphasizes communicating results effectively in plain English and with compelling graphics in the form of memos and PowerPoints. Statistics, from basics to sophisticated models, are illustrated with examples using real data such as students will encounter in their roles as managers. A number of examples focus on business in emerging global markets with particular emphasis on emerging markets in Latin America, China and India. Results are linked to implications for decision making with sensitivity analyses to illustrate how

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alternate scenarios can be compared. Chapters include screenshots to make it easy to conduct analyses in Excel 2013 with time-saving shortcuts expected in the business world. PivotTables and PivotCharts, used frequently in businesses, are introduced from the start. The Third Edition features Monte Carlo simulation in three chapters, as a tool to illustrate the range of possible outcomes from decision makers' assumptions and underlying uncertainties. Model building with regression is presented as a process, adding levels of sophistication, with chapters on multicollinearity and remedies, forecasting and model validation, autocorrelation and remedies, indicator variables to represent segment differences, and seasonality, structural shifts or shocks in time series models. Special applications in market segmentation and portfolio analysis are offered, and an introduction to conjoint

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analysis is included. Nonlinear models are motivated with arguments of diminishing or increasing marginal response.

In a revised and updated edition, this popular book shows readers how to build models using logic and experience, offers shortcuts for producing statistics using Excel 2010, and provides many real-world examples focused on business in emerging global markets.

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A direct approach to business statistics, ordered in a signature step-by-step framework. Students could have a competitive edge over new graduates and

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experienced employees if they know how to apply statistical analysis skills to real-world, decision-making problems. To help students achieve this advantage, Business Statistics uses a direct approach that consistently presents concepts and techniques in way that benefits students of all mathematical backgrounds. This text also contains engaging business examples to show the relevance of business statistics in action.

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