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Thomas Enterprise Solutions,inc. is a Florida Domestic Non-Profit Corporation filed on September 16, 2019. The company's filing status is listed as Active and its File Number is N19000009789. The Registered Agent on file for this company is Thomas Duane E and is located at 3949 Gourock Court, Apopka, FL 32712.

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The Definitive Guide to Building Web-Centric SOA with REST
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successful technology architecture in history. It has changed how we view, access, and exchange information and, with the advent of REST, it has also provided us with compelling ways to build and improve automation solutions. REST provides a great deal of guidance to ensure that an architecture and its automation logic are technically sound, though it is still your responsibility to build services that actually add value to your business. SOA with REST is the first comprehensive tutorial and reference for designing and building RESTful services as part of service-oriented solutions and in conjunction with service-oriented architecture (SOA). This book demonstrates that REST is not only a suitable medium for building truly service-oriented solutions, but also that the service-

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oriented architectural model is a necessary foundation for REST technology architectures to realize their full business potential. The authors provide thorough mapping of REST constraints and architectural goals with service-orientation principles and SOA characteristics. Using real-world examples, they show how to leverage REST ' s simplicity, flexibility, and low overhead without compromising the power or manageability of service-oriented solutions and architectures. This ebook will be valuable to IT architects, developers, and any practitioner seeking to use SOA and REST together.

A Field Guide to Digital
Transformation is the definitive
reference and tutorial for all IT

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professionals and decision-makers who want to understand digital transformation and successfully achieve it in their own organizations. Best-selling IT author Thomas Erl and long-time practitioner Amin Naserour combine comprehensive coverage of digital transformation as a field of practice, and detailed guidance for adopting digital transformation and executing projects from start to finish. Erl and Naserour present a complete tutorial on digital transformation concepts, tools, technologies and practices, organized into a proven industry framework for adoption. Next, they offer end-to-end coverage of the full project lifecycle, walking readers through planning, defining, designing, building, and governing digital transformation solutions. The authors highlight common risks,

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pitfalls, and adoption considerations, sharing practical insights into the organizational, cultural, technological, and operational impacts associated with digital transformation initiatives. Uniquely detailed and practical, this guide reflects the authors' deep experience driving value from digital transformation using technologies available right now.

Explores cloud computing, breaking down the concepts, models, mechanisms, and architectures of this technology while allowing for the financial assessment of resources and how they compare to traditional storage systems.

Node.js is used by many companies for building performant backend services without sacrificing developer

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efficiency. Thanks to its approachable API and familiar syntax, Node.js is loved by engineers and used by startups and Fortune 500s alike. Backed by the world's largest package repository, its enterprise foothold is only expected to grow. In this hands-on guide, author Thomas Hunter II proves that Node.js is just as capable as traditional enterprise platforms for building services that are observable, scalable, and resilient. Intermediate to advanced Node.js developers will find themselves integrating application code with a breadth of tooling from each layer of a modern service stack. Learn why running redundant copies of the same Node.js service is necessary Know which protocol to choose, depending on the situation Fine-tune your application containers for use in production Track down

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errors in a distributed setting to determine which service is at fault Simplify app code and increase performance by offloading work to a reverse proxy Build dashboards to monitor service health and throughput Find out why so many different tools are required when operating in an enterprise environment

There is a younger generation who has lost the ability to communicate effectively. And there is a host of corporate personnel that could do a much better job at communications. Every country, every culture has it's own unique branding for communication that is effective and gets the job done. Key cultures and regions will be reviewed in great detail. The author knows the

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frustration that corporate America has in making sure its personnel is communicating effectively ... internally and with vendors and customers in the value chain. Most senior executives, educators and trained professional know that a building block to a company's success, along with an individual's success ... is their ability to communicate effectively. This book will discuss as the foundation ... what the author will refer to as "Responsible Communications". When the student follows the path to responsible communications ... then the communications will deliver results. Results will make the communicating then be more impactful and successful. The book will focus on: delivering more effective presentations and proposals, writing

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to inform, implement or change behavior and outline all the necessary skill sets required to be an excellent communicator.

Do you want to design and develop enterprise services yourself? Do you wish you understood the services provided by SAP and could use them in your applications? If you answered yes to either of these questions, then this book is the right choice for you. Going well beyond the basics, this comprehensive resource guides you through the entire process of modeling and developing enterprise services, from A to Z. Screenshots and detailed, commented code ensure that you quickly master all of the essential details, while avoiding time-consuming trial and error. 1
Development Learn best practices for

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developing enterprise services in ABAP and also in Java and how you can ensure that the services behave consistently. 2 Modeling Gain the skills needed to identify the appropriate set of services and model the interfaces in such a way that they are consistent and coherent with each other. 3 Technical Principles and Standards Familiarize yourself with the technical principles of services and learn which rules you must adhere to in order to ensure a smooth implementation. 4 Implementation Understand general steps that you should consider in the implementation to ensure that the enterprise services behave in the desired manner. 5 Sample Implementations Benefit from concrete examples of implementations for both service providers and consumers.

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Coverage includes: chartering, organizing, and establishing metrics for professional services; addressing the unique challenges faced by professional services in traditional product companies; and managing a professional services business at every stage of its lifecycle.

Most businesses have serious profit leaks, so when they run their marketing taps, revenue simply pours out of a leaky bucket. Readers who follow the process laid out in this guide will be able to step off the roller coaster of yo-yo sales results and get their business on a sustainable upward curve.

"After I sent my team to the Question Based Selling program, not only was

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the feedback from the training outstanding, but we experienced an immediate positive impact in results."—Jim Cusick, vice president of sales, SAP America, Inc. "Following the program, even our most experienced salespeople raved, saying QBS was the best sales training they have ever experienced!"—Alan D. Rohrer, director of sales, Hewlett Packard For nearly fifteen years, *The Secrets of Question Based Selling* has been helping great salespeople live you deliver big results. It's commonsense approach has become a classic, must-have tool that demonstrates how asking the right questions at the right time accurately identifies your customer's needs. But consumer behavior and sales techniques change as rapidly as technology—and there are countless contradictory sales

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training programs promising results. Knowing where you should turn to for success can be confusing. Now fully revised and updated, *The Secrets of Question Based Selling* provides a step-by-step, easy-to-follow program that focuses specifically on sales effectiveness—identifying the strategies and techniques that will increase your probability of success. How you sell has become more important than the product. With this hands-on guide, you will learn to:

- Penetrate more accounts
- Overcome customer skepticism
- Establish more credibility sooner
- Generate more return calls
- Motivate different types of buyers
- Develop more internal champions
- Close more sales...faster
- And much, much more

Your company's data has the potential

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to add enormous value to every facet of the organization -- from marketing and new product development to strategy to financial management. Yet if your company is like most, it's not using its data to create strategic advantage. Data sits around unused -- or incorrect data fouls up operations and decision making. In *Data Driven*, Thomas Redman, the "Data Doc," shows how to leverage and deploy data to sharpen your company's competitive edge and enhance its profitability. The author reveals:

- The special properties that make data such a powerful asset
- The hidden costs of flawed, outdated, or otherwise poor-quality data
- How to improve data quality for competitive advantage
- Strategies for exploiting your data to make better business decisions
- The many ways to bring data to

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market · Ideas for dealing with political struggles over data and concerns about privacy rights Your company's data is a key business asset, and you need to manage it aggressively and professionally. Whether you're a top executive, an aspiring leader, or a product-line manager, this eye-opening book provides the tools and thinking you need to do that.

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